To: Financial Supervision Commission Investment Activity Supervision Department 16 Budapest Str. Sofia

Cc: Bulgarian Stock Exchange - Sofia AD 6 Tri Ushi Str. Sofia

Re: Unonsolidated (unaudited) financial statements of First Investment Bank AD as at 31 March 2017

Dear Sirs,

In compliance with the requirements of the Public Offering of Securities Act (POSA) and the regulations for its implementation, in our capacity as public company and issuer of bonds admitted for trading at a regulated market, we hereby submit the unconsolidated (unaudited) financial statements of First Investment Bank AD as at 31 March 2017, containing:

- 1. Financial statements as at 31.03.2017 as per Art. 100o, para. 4(1) with relation to Art. 100o<sup>1</sup>, Para. 7 of POSA;
- 2. Notes to the financial statements as at 31.03.2017;
- 3. Interim activity report under Art. 100o, para. 4(2) with relation to Art. 100o<sup>1</sup>, Para. 7 of POSA;
- 4. Declaration under Art. 100o, para. 4(3) with relation to Art. 100o<sup>1</sup>, Para. 7 of POSA;
- 5. Information pursuant to Ordinance No 2 of the Financial Supervision Commission on the prospectuses to be published when securities are offered to the public or admitted to trading on a regulated market and on disclosure of information.

Sincerely,

(signed) (signed)

Vassil Christov Chief Executive Officer Chairman of the MB Maya Oyfalosh Executive Director Member of the MB ver2.5

First Investment Bank
Reporting date
Basis for application
Accounting standard

in BGN '000

# 1.Balance sheet [statement of financial position]

# 1.1 Assets

		References	Breakdown in table	Carrying amount
				010
010	Cash and cash balances with central banks and other deposits payable on demand	Para. 54 (i) of IAS 1		1 630 5
020	Cash	part 2, item 1 of Appendix V		141
030	Cash balances with central banks	part 2, item 2 of Appendix V		1 173 :
040	Other deposits payable on demand	part 2, item 3 of Appendix V	5	315 5
050	Financial assets held for trading	Para. 8, (a)(ii) of IFRC 7; Para. 9, AG 14 of IAS 39		8 2
060	Derivatives	Para. 9 of IAS 39	10	
070	Equity	Para. 11 of IAS 32	4	3 9
080	Debt securities	part 1, items 24, 26 of Appendix V	4	4 :
090	Loans and advances	part 1, items 24, 27 of Appendix V	4	
100	Financial assets at fair value through profit or loss	Para. 8 (a)(i) of IFRC 7; Para. 9 of IAS 39	4	
110	Equity	Para. 11 of IAS 32	4	
120	Debt securities	part 1, items 24, 26 of Appendix V	4	
130	Loans and advances	part 1, items 24, 27 of Appendix V	4	
140	Financial assets available-for-sale	Para. 8, (d) of IFRC 7; Para. 9 of IAS 39	4	670 7
150	Equity	Para. 11 of IAS 32	4	14
160	Debt securities	part 1, items 24, 26 of Appendix V	4	656
170	Loans and advances	part 1, items 24, 27 of Appendix V	4	
180	Loans and receivables	Para. 8, (c) of IFRC 7; Para. 9, AG 16, AG 26 of IAS 39; part 1, item 16 of Appendix V	4	4.005
100	Dalit assembles	· · · · · · · · · · · · · · · · · · ·	4	4 965 1
190	Debt securities	part 1, items 24, 26 of Appendix V	4	4 965
200	Loans and advances	part 1, items 24, 27 of Appendix V	4	4 965
210	Investments held to maturity	Para. 8 (b) of IFRC 7; Para. 9, AG 16, AG 26 of IAS 39	4	93 9
220	Debt securities	part 1, items 24, 26 of Appendix V	4	93 9
230	Loans and advances	part 1, items 24, 27 of Appendix V	4	
240	Derivatives - hedge accounting	Para. 22 (d) of IFRC 7; Para. 9 of IAS 39	11	
	Changes in the fair value of hedged positions when hedging a			
250	portfolio for interest rate risk	Para. 89A (a) of IAS 1		
260	Investments in a subsidiary, jointly-controlled entity or associate	Para. 54 (e) of IAS 1; part 2, item 4 of Appendix	4, 40	36
270	Tangible assets			
	_		24 42	313
280	Property, Plant and Equipment	Para. 6 of IAS 16; Para. 54 (a) of IAS 1	21, 42	91
290	Investment Property	Para. 5 of IAS 40; Para. 54 (b) of IAS 1	21, 42	222
300	Intangible assets	Para. 54(c) of IAS 1; Art. 4, Para. 1, item 115 of Reg 575		8:3
310	Goodwill	Para. B67, (d) of IFRC 3; Art. 4, Para. 1, item 113 of Reg 575		
320	Other intangible assets	Paras. 8, 118 of IAS 38	21, 42	8
330	Tax assets	Para. 54 (n)-(o) of IAS 1		
340	Current tax assets	Para. 54(n) of IAS 1; Para. 5 of IAS 12		
350	Deferred tax assets	Para. 54, (o) of IAS 1; Para. 5 of IAS 12; Art. 4, Para. 106 of Reg 575		
360	Other assets	part 2, item 5 of Appendix V		1 126
370	Non-current assets and disposal groups classified as held for sale	Para. 54, (j) of IAS 1; Para. 38 of IFRC 5; part		1 120
200		2, item 6 of Appendix V		
380	TOTAL ASSETS	Para. 9, (a), IN 6 of IAS 1		8 853 3

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FINV9150 First Investment Bank
31.3.2017 Reporting date
Stand-alone Basis for application

IFRS Accounting standard in BGN '000

# 1.Balance sheet [statement of financial position]

**TOTAL LIABILITIES** 

300

#### 1.2 Liabilities

**Carrying amount** Breakdown References in table 010 Para. 8, (e)(ii) of IFRC 7; Para. 9, AG 14-15 of 010 Financial liabilities held for trading 8 0 IAS 39 020 Para. 9, AG 15(a) of IAS 39 10 Derivatives AG 15 (b) of IAS 39 030 Short positions 8 Part 2, item 9 of Appendix 2 to ECB/2013/33; 8 040 Deposits Part 1, item 30 of Appendix V 050 Issued debt securities part 1, item 31 of Appendix V 8 Other financial liabilities 060 part 1, items 32-34 of Appendix V 8 Para. 8, (e)(i) of IFRC 7; Para. 9 of IAS 39 070 Financial liabilities at fair value through profit or loss 8 0 Part 2, item 9 of Appendix 2 to ECB/2013/33; 080 8 Deposits Part 1, item 30 of Appendix V 090 Issued debt securities part 1, item 31 of Appendix V 8 100 Other financial liabilities part 1, items 32-34 of Appendix V 8 Financial liabilities at amortised cost Para. 8, (f) of IFRC 7; Para. 47 of IAS 39 7 957 872 110 8 Part 2, item 9 of Appendix 2 to ECB/2013/33; 120 Deposits 8 Part 1, item 30 of Appendix V 7 679 549 Issued debt securities 130 part 1, item 31 of Appendix V 8 214 385 part 1, items 32-34 of Appendix V 140 Other financial liabilities 8 63 938 Para. 22 (b) of IAS 7; Para. 9 of IFRC 39; part 150 **Derivatives - hedge accounting** 8 0 1, item 23 of Appendix V Changes in the fair value of hedged positions when hedging Para. 89A (b) of IAS 39 160 0 a portfolio for interest rate risk 170 **Provisions** Para. 10 of IAS 37; Para. 54 (I) of IAS 1 43 1 144 Pensions and other subsequent obligations to pay defined post-Para. 63 of IFRC 19; Para. 78(d) of IAS 1; part 180 43 2, i<u>tem 7 of Appendix V</u> employment benefits Para. 153 of IFRC 19; Para. 78(d) of IAS 1; 190 Other long-term employee benefits 43 part 2, item 8 of Appendix V 200 Restructuring Para. 71, AG 84(a) of IAS 37 43 0 210 Pending legal matters and tax-related court cases IAS 37, addendum B, examples 6 and 10 43 1 144 220 Loans and guarantees Appendix C.9 to IAS 37 43 0 230 Other provisions 43 240 Tax liabilities Para. 54 (n)-(o) of IAS 1 16 945 Current tax liabilities Para. 54(n) of IAS 1; Para. 5 of IAS 12 250 2 284 Para. 54, (o) of IAS 1; Para. 5 of IAS 12; Art. 260 Deferred tax liability 14 661 4, Para. 1, item 108 of Reg 575 Illustrative example (IE) 33 of IAS 32; IFRC 2; 270 Share capital payable upon request part 2, item 9 of Appendix V 280 Other liabilities part 2, item 10 of Appendix V 16 545 Para. 54, (p) of IAS 1; Para. 38 of IFRC 5; part Liabilities in disposal groups classified as held for sale 290 2, item 11 of Appendix V 0

Para. 9, (b), IN 6 of IAS 1

7 992 506

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FINV9150 First Investment Bank

31.3.2017 Reporting date

stand-alone Basis for application

IFRS Accounting standard

in BGN '000

# 1.Balance sheet [statement of financial position]

# 1.3 Total own funds

		References	Breakdown in table	Carrying amount
			-	010
010	Equity	Para. 54(r) of IAS 1; Para. 22 of DOB	46	110 000
020	Paid up share capital	Para. 78, (e) of IAS 1		110 000
030	Not fully paid-up capital	Para. 78 (e) of IAS 1; part 2, item 14 of		0
040	Premium reserves	Appendix V Para. 78(e) of IAS 1; Art. 4, Para. 1, item 124 of Reg 575	46	97 000
050	Issued capital instruments other than share capital	part 2, items 15-16 of Appendix V	46	0
060	Component of the share capital in compound financial instruments	Paras. 28 -29 of IAS 32; part 2, item 15 of Appendix V		0
070	Other issued equity instruments	part 2, item 16 of Appendix V		0
080	Other own funds	Para. 10 of IFRS 2; part 2, item 17 of Appendix		0
090	Accumulated other comprehensive income	Art. 4, para. 1, item 100 of Reg 575	46	23 047
095	Items which cannot be reclassified as profit or loss	Para. 82A (a) of IAS 1		4 500
100	Tangible assets	Paras. 39 -41 of IAS 16		4 500
110	Intangible assets	Paras. 85 -87 of IAS 38		0
120	Actuarial gains or (-) losses on defined benefit plans	Para. 7 of IAS 1		0
122	Non-current assets and disposal groups classified as held for	Para. 38, IN example 12 of IFRS 5		0
124	Share of the other comprehensive income of subsidiaries,	Para. 82(i) of IAS 1; Para. 11 of IAS 28		0
128	associates and joint ventures  Items which can be reclassified as profit or loss	Para. 82A (a) of IAS 1		18 547
130	Hedges of net investments in foreign operations [effective portion]	Para. 102(a) of IAS 39		0
140	Currency exchange	Para. 52 (b) of IFRC 21; Paras. 32, 38-49 of IAS 21		0
150	Derivatives from hedging Cash flow hedges [effective portion]	Para. 23, (c) of IFRC 7; Paras. 95-101 of IAS 39		0
160	Financial assets available-for-sale	Para. 20, (a)(ii) of IFRC 7; Para. 55(b) of IAS 39		18 547
170	Non-current assets and disposal groups classified as held for sale	Para. 38, IN example 12 of IFRS 5		0 547
180	Share of the other comprehensive income of subsidiaries, associates and joint ventures	Para. 82(i) of IAS 1; Para. 11 of IAS 28		0
190	Retained earnings	Art. 4, para. 1, item 123 of Reg 575		572 933
200	Revaluation reserve	Para. 30, D5-D8 of IFRS 1; part 2, item 18 of		372 933
210	Other reserves	Appendix V Para. 54 of IAS 1; Para. 78 (e) of IAS 1		0
220	Reserves or loss from the write-off of investments in subsidiaries,	Para. 11 of IAS 28; part 2, item 19 of Appendix		39 861
230	associates and joint ventures Other	V part 2, item 19 of Appendix V		0 39 861
240		Para. 79 (a)(vi) of IFRC 1; Paras. 33-34, IE14,	46	39 801
	(-) Repurchased own shares  Profit or loss attributable to the owners of the parent	IE36 of IAS 32; part 2, item 20 of Appendix V Para. 28 of IAS 27; Para. 81B(b)(ii) of IAS 1	2	0
250	company	Para. 35 of IAS 32		18 043
260	(-) Interim dividends	Para. 4 of IAS 27; Para. 54 (r) of IAS 1, Para.		0
270	Minority interests [Non-controlling interests]	27 of IAS 27 Paras. 27-28 of IAS 27; Art. 4, Para. 1, item	46	0
280	Accumulated other comprehensive income	100 of Reg 575  Paras. 27 -28 of IAS 27		O
290	Other items		46	C
300	TOTAL SHAREHOLDERS' EQUITY	Para. 9 (c), IN 6 of IAS 1	46	860 884
310	TOTAL SHAREHOLDERS' EQUITY AND TOTAL LIABILITIES	IN 6 of IAS 1		8 853 390

VASSIL CHRISTOV Chief Executive Officer

MAYA OYFALOSH **Executive Director** 

Jivko Todorov Chief Financial Officer

ver2.5 FINV9150 31.3.2017 First Investment Bank
Reporting date
Basis for application
Accounting standard stand alone

in BGN '000

# 2. Profit and Loss Account

		References	Breakdown in table	Current period
				010
010	Interest income	Para. 97 of IAS 1; Para. 35, (b) of IAS 18; part 2, item 21 of Appendix V	16	88 549
020	Financial assets held for trading	Para. 20, (a)(i) of IFRC 7; part 2, item 24 of Appendix		56
030	Financial assets at fair value through profit or loss	Para. 20, (a)(i), Para. B5, (e) of IFRC 7		(
040	Financial assets available-for-sale	Para. 20, (b) of IFRC 7; Para. 55, (b) of IAS 39; Para. 9 of IAS 39		2 280
050	Loans and receivables	Para. 20 (b) of IFRC 7; Para. 9 of IAS 39; Para. 46 (a)		85 982
060	Investments held to maturity	of IAS 39 Para. 20 (b) of IFRC 7; Para. 9 of IAS 39; Para. 46 (b)		
070	Derivatives — hedge accounting, interest rate risk	of IAS 39 Para. 9 of IAS 39; part 2, item 23 of Appendix V		231
080	Other assets	part 2, item 25 of Appendix V		(
				(
085	Revenue from interest on liabilities	part 2, item 25 of Appendix V		(
090	(Interest expense)	Para. 97 of IAS 1; part 2, item 21 of Appendix V	16	27 291
100	(Financial liabilities held for trading)	Para. 20, (a)(i), Para. B5, (e) of IFRC 7; part 2, item 24 of Appendix V		(
110	(Financial liabilities at fair value through profit or loss)	Para. 20, (a)(i), Para. B5, (e) of IFRC 7		,
120	(Financial liabilities at amortised cost)	Para. 20, (b) of IFRC 7; Para. 47 of IAS 39		26 660
130	(Derivatives — hedge accounting, interest rate risk)	Para. 9 of IAS 39; part 2, item 23 of Appendix V		
140	(Other liabilities)	part 2, item 26 of Appendix V		
145	(Interest on assets cost)	part 2, item 26 of Appendix V		
150	(Expense for share capital payable upon request)	Para. 11 of IRFRIC 2		622
160	Dividend income	Para. 35, (b), (v) of IAS 18; part 2, item 28 of		•
170	Financial assets held for trading	Appendix V Para. 20, (a)(i), Para. B5, (e) of IFRC 7		1:
180	Financial assets at fair value through profit or loss	Para. 20, (a)(i), Para. B5, (e) of IFRC 7; Para. 9 of IAS		
190	Financial assets available-for-sale	39 Para. 20, (a)(ii) of IFRC 7; Para. 9 of IAS 39; Para.		
200	Fee and commission income	55, (b) of IAS 39 Para. 20 (c) of IFRS 7	22	10
		. ,		24 744
210	(Fee and commission expense)	Para. 20 (c) of IFRS 7	22	4 176
220	Net profits or (-) losses from write-off of financial assets and liabilities which are not accounted at fair value through profit or loss	Appendix V	16	2 505
230	Financial assets available-for-sale	Para. 20, (a)(ii) of IFRC 7; Para. 9 of IAS 39; Para. 55, (b) of IAS 39		1 049
240	Loans and receivables	Para. 20, (a), ( iv) of IFRC 7; Para. 9 of IAS 39; Para. 56 of IAS 39		1 450
250	Investments held to maturity	Para. 20, (a), (iii) of IFRC 7; Para. 9 of IAS 39; Para.		1 13
260	Financial liabilities at amortised cost	56 of IAS 39 Para. 20, (a), (v) of IFRC 7; Para. 56 of IAS 39		
270	Other			
280	Net profits or (-) losses from financial assets and liabilities	Para, 20, (a)(i) of IFRC 7: Para, 55, (a) of IAS 39	16	
290	Net profits or (-) losses from financial assets and liabilities	Para 20 (a)(i) of IEDC 7: Para 55 (a) of IAS 20	16,45	216
	at ian value intough profit of 1035		·	(
300	Net profits or (-) losses from hedge accounting	Para. 24, IFRC 7; part 2, item 30 of Appendix V	16	(
310	Net exchange rate differences [profit (-) loss]  Net profits or (-) losses from write-off of non-financial	Para. 28, AG 52(a) of IAS 21 Para. 34 of IAS 1	45	3 492
330	assets			(
340	Other operating income	part 2, items 141-143 of Appendix V	45	4 739
350	(Other operating expense)	part 2, items 141-143 of Appendix V	45	9 658
355	NET TOTAL OPERATING INCOME			83 131
360	(Administrative expenses)			42 551
370	(Personnel costs) (Other administrative expenses)	Para. 7 of IAS 19; Para. 102, IN 6 of IAS 1	44	14 843
380	(Said damination of periods)			27 708
390	(Amortisation)	Paras. 102, 104 of IAS 1		3 918
400	(Property, Plant and Equipment)	Para. 104 of IAS 1; Para. 73, (e), (vii) of IAS 16		3 142
	(Investment Property)	Para. 104 of IAS 1; Para. 79, (d), (iv) of IAS 40		

# 2. Profit and Loss Account

010

		References	Breakdown in table	Current period
420	(Other intangible assets)	Para. 104 of IAS 1; Para. 118, (e), (vi) of IAS 38		776
430	(Provisions or (-) reversed provisions)	Para. 59, 84 of IAS 37; Para. 98, (b), (f), (g) of IAS 1	43	(
440	(Loans and guarantees)			(
450	(Other provisions)			(
460	(Impairment or (-) impairment adjustment of financial assets which are not accounted at fair value through profit or loss)	Para. 20, (e) of IFRC 7	16	16 528
470	(Financial assets assessed by the expense method)	Para. 20, (e) of IFRC 7; Para. 66 of IAS 39		(
480	(Financial assets available-for-sale)	Para. 20, (e) of IFRC 7; Para. 67 of IAS 39		(
490	Loans and receivables	Para. 20, (e) of IFRC 7; Para. 63 of IAS 39		16 528
500	(Investments held to maturity)	Para. 20, (e) of IFRC 7; Para. 63 of IAS 39		(
510	(Impairment or (-) reversed impairment of investments in a subsidiary, jointly-controlled entity or associate)	Paras. 40 -43 of IAS 28	16	(
520	(Impairment or (-) reversed impairment of non-financial assets)	Para. 126(a)-(b) of IAS 36	16	(
530	(Property, Plant and Equipment)	Para. 73, (e), (v)-(vi) of IAS 16		(
540	(Investment Property)	Para. 79, (d), (v) of IAS 40		(
550	(Goodwill)	B67, (d), (v) of IFRC 3; Para. 124 of IAS 36		(
560	(Other intangible assets)	Para. 118, (e), (iv)-(v) of IAS 38		(
570	(Other)	Para. 126(a)-(b) of IAS 36		(
580	Negative goodwill in profit or loss	B64, (n)(i) to IFRC 3		(
590	Share of profit or (-) loss from investments in a subsidiary, jointly-controlled entity or associate	Para. 82, (c) of IAS 1		(
600	Profit or (-) loss from non-current assets and disposal groups classified as held for sale, which do not meet the requirements for discontinued operations	Para. 37 of IFRS 5; part 2, item 27 of Appendix V		
610	PROFIT OR (-) LOSS BEFORE TAX FROM CURRENT OPERATIONS	Para. 102, IN 6 of IAS 1; Para. 33 A of IFRC 5		20 134
620	(Tax expense or (-) income relating to the profit or loss from current operations)	Para. 8, (d) of IAS 1; Para. 77 of IAS 12		2 09:
630	PROFIT OR (-) LOSS AFTER TAX FROM CURRENT OPERATIONS	IN 6 of IAS 1		18 043
640	Profit or (-) loss after tax from discontinued operations	Para. 82, (e) of IAS 1; Para. 33, (a), Para. 33 A of IFRC 5		
650	Profit or (-) loss before tax from discontinued operations	Para. 33, (b)(i) of IFRC 5		(
660	(Tax expense or (-) income related to discontinued operations)	Para. 33, (b)(i) of IFRC 5		
670	PROFIT OR (-) LOSS FOR THE YEAR	Para. 81A (a) of IAS 1		18 043
680	Relating to minority interests [non-controlling interests]	Para. 83, (a)(i) of IAS 1		(
690	Attributable to the owners of the parent company	Para. 81B (b)(ii) of IAS 1		18 043

VASSIL CHRISTOV Chief Executive Officer

MAYA OYFALOSH Executive Director

Jivko Todorov Chief Financial Officer

# FIRST INVESTMENT BANK AD

# Unconsolidated statement of changes in equity for the three months ended 31 March 2017

unaudited

in BGN '000

	Issued share capital Sha	are premium	Retained earnings	Revaluation reserve on available for sale investments	Revaluation reserve on property	Statutory reserve	Total
Balance at 01 January 2016 Total comprehensive income for the period	110 000	97 000	482 748	11 273	4 500	39 861	745 382
Net profit for the three months ended on 31/03/2016  Other comprehensive income for the period	-	-	22 647	-	-	-	22 647
Revaluation reserve on available for sale investments	-	-	-	413	-	-	413
Balance as at 31 March 2016	110 000	97 000	505 395	11 686	4 500	39 861	768 442
Balance as at 01 January 2017 Total comprehensive income for the period Net profit for the three months ended on	110 000	97 000	572 933	17 457	4 500	39 861	841 751
31/03/2017 Other comprehensive income for the period	-	-	18 043	-	-	-	18 043
Revaluation reserve on available for sale investments	-	-	-	1 090	-	-	1 090
Balance as at 31 March 2017	110 000	97 000	590 976	18 547	4 500	39 861	860 884

VASSIL CHRISTOV

Chief Executive Officer

MAYA OYFALOSH

**Executive Director** 

Jivko Todorov

Chief Financial Officer

# FIRST INVESTMENT BANK AD

# Unconsolidated statement of the financial position as at 31 March 2017

unaudited

	31 March 2017	31 December 2016
ASSETS	4 000 500	4 500 754
Cash and balances with Central Banks	1 630 589	1 588 754
Financial assets held for trading	8 244	8 578
Investments available for sale	670 775	531 366
Financial assets held to maturity	93 975	243 463
Loans and advances to banks and other financial institutions	47 060	54 472
Loans and advances to customers	4 918 100	4 941 062
Property and equipment	91 430	93 888
Intangible assets	8 331	9 010
Derivatives held for risk management	1 633	1 818
Repossessed assets	1 026 409	1 028 791
Investment Property	222 111	222 267
Investments in subsidiaries	36 357	36 357
Other assets	98 376	92 644
TOTAL ASSETS	8 853 390	8 852 470
LIADU ITIES AND GARITAL		
LIABILITIES AND CAPITAL	44.504	0.700
Due to banks	14 534	6 736
Due to other customers	7 591 734	7 691 256
Liabilities evidenced by paper	137 219	70 367
Hybrid debt	214 385	208 740
Derivatives held for risk management	122	-
Deferred tax liability	14 661	14 740
Current tax liabilities	2 284	69
Other liabilities	17 567	18 811
TOTAL LIABILITIES	7 992 506	8 010 719
Issued share capital	110 000	110 000
Share premium	97 000	97 000
Statutory reserve	39 861	39 861
Revaluation reserve on available for sale investments	18 547	17 457
Revaluation reserve on property	4 500	4 500
Retained earnings	590 976	572 933
TOTAL SHAREHOLDERS' EQUITY	860 884	841 751
_		
TOTAL LIABILITIES AND GROUP EQUITY	8 853 390	8 852 470

VASSIL CHRISTOV Chief Executive Officer

MAYA OYFALOSH Executive Director

Jivko Todorov Chief Financial Officer

# FIRST INVESTMENT BANK AD

# Unconsolidated statement of comprehensive income for the three months ended 31 March 2017 unaudited

in BGN '000

	three months ended on 31 March 2017	three months ended on 31 March 2016
Interest income	88 549	112 659
Interest expense	-27 291	-35 029
Net interest income	61 258	77 630
Fee and commission income	24 744	23 999
Fee and commission expense	-4 176	-3 679
Net fee and commission income	20 568	20 320
Net trading income	3 708	2 305
Other net operating income	4 567	3 563
TOTAL INCOME FROM BANKING OPERATIONS	90 101	103 818
Administrative expenses	-46 469	-42 896
Allowance for impairment	-16 528	-27 416
Other expenses, net	-6 970	-8 289
PROFIT BEFORE TAX	20 134	25 217
Income tax expense	-2 091	-2 570
NET PROFIT	18 043	22 647
Other comprehensive income for the period		
Items which should or may be reclassified as profit or loss		
Revaluation reserve on available for sale investments	1 090	413
Total other comprehensive income	1 090	413
TOTAL COMPREHENSIVE INCOME	19 133	23 060

VASSIL CHRISTOV Chief Executive Officer

MAYA OYFALOSH Executive Director

Jivko Todorov Chief Financial Officer

in BGN '000

	three months ended on 31 March 2017	three months ended on 31 March 2016
Net cash flow from operating activities		
Net profit	18 043	22 647
Adjustment for non-cash items		
Allowance for impairment	16 528	27 416
Net interest income	(61 258)	(77 630)
Depreciation and amortization	3 917	4 167
Tax expense	2 091	2 570
(Profit)/loss from sale and write-off of tangible and intangible fixed assets, net	151	(12)
(Profit) from sale of other assets, net	(1 086)	(14)
Change in operating assets	(21 614)	(20 856)
(Increase)/decrease in financial instruments held for trading	317	(1 199)
(Increase)/decrease in available for sale investments	(140 849)	46 069
(Increase) in loans and advances to banks and financial institutions	(2 858)	(3 319)
(Increase)/decrease in loans to customers	(10 554)	2 367
(Increase) in other assets	(5 548)	(20 821)
(increase) in other assets	(159 492)	23 098
Change in operating liabilities		
Increase/(decrease) in deposits from banks	7 798	(5 336)
Decrease in amounts owed to other depositors	(93 800)	(166 806)
Net (decrease) in other liabilities	(1 121)	(57 583)
	(87 122)	(229 725)
Interest received	102 899	111 150
Interest paid	(27 245)	(47 001)
Dividends received	11	-
Tax on profit, paid	(77)	-
NET CASH FLOW FROM OPERATING ACTIVITIES	(192 641)	(163 334)
Cash flow from investing activities		
(Purchase) of tangible and intangible fixed assets	(1 192)	(699)
Sale of tangible and intangible fixed assets	261	14
Sale of other assets	8 869	1 165
Decrease in investments	149 515	36 174
NET CASH FLOW FROM INVESTING ACTIVITIES	157 453	36 654
Financing activities		
Increase/(decrease) in borrowings	66 729	(2 619)
Repayment of perpetual debt	-	(41 733)
NET CASH FLOW FROM FINANCING ACTIVITIES	66 729	(44 352)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	31 541	(171 032)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF PERIOD	1 633 207	1 579 728
CASH AND CASH EQUIVALENTS AT THE END OF PERIOD	1 664 748	1 408 696

# **VASSIL CHRISTOV**

Chief Executive Officer

# **MAYA OYFALOSH**

**Executive Director** 

# Jivko Todorov

Chief Financial Officer

# ADDENDUM TO THE UNAUDITED UNCONSOLIDATED INTERIM FINANCIAL STATEMENTS OF FIRST INVESTMENT BANK AD AT 31/03/2017

#### NOTES

# 1. Basis of preparation

#### (a) Statute

First Investment Bank AD (the Bank) is incorporated in the Republic of Bulgaria and has its registered office in Sofia, at 37 Dragan Tzankov Blvd.

The Bank has a general banking license issued by the Bulgarian National Bank (BNB) according to which it is allowed to conduct all banking transactions permitted by Bulgarian legislation.

The Bank has foreign operations in Cyprus.

Following the successful Initial Public Offering of new shares at the Bulgarian Stock Exchange – Sofia, on June 13th 2007 the Bank was registered as a public company in the Register of the Financial Supervision Commission pursuant to the provisions of the Law on the Public Offering of Securities.

### (b) Statement of compliance

These condensed interim financial statements were drawn up in accordance with IAS 34: Interim Financial Reporting.

#### (c) Presentation

The financial statements are presented in Bulgarian Leva (BGN) rounded to the nearest thousand.

The financial statements are prepared on a fair value basis for derivative financial instruments, financial assets and liabilities held for trading, and available-for-sale assets, except those for which a reliable measure of fair value is not available. Other financial assets and liabilities and non-financial assets and liabilities are stated at amortised cost or historical cost convention.

The present financial statements of the Bank are not consolidated. These individual financial statements form an integral part of the consolidated financial statements. Information about the basic earnings per share is given in the consolidated financial statements.

# (d) New standards, amendments and interpretations effective as of 01 January 2017

At the reporting date no amendments to the existing standards issued by the International Accounting Standards Board and adopted by the EU are effective as of 1 January 2017.

# 2. Significant accounting policies

The accounting policy applied by the Bank in the preparation of these interim condensed financial statements is the same as the one applied in the preparation of the last annual financial statements for the year ended on 31 December 2016.

#### (a) Income recognition

# (i) Interest income

Interest income and expense is recognised in the profit or loss as it accrues, taking into account the effective yield of the asset (liability) or an applicable floating rate. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument but not future credit losses.

The calculation of the effective interest rate includes all fees paid or received as well as discount and premiums which are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

#### (ii) Fees and Commissions

Fee and commission income arises on financial services provided by the Bank and is recognised in profit or loss when the corresponding service is provided.

#### (iii) Net trading income

Net gains (losses) on financial assets and liabilities held for trading includes those gains and losses arising from disposals and changes in the fair value of financial assets and liabilities held for trading as well as trading income in dealing with foreign currencies and exchange differences from daily revaluation of the net open foreign currency position of the Bank.

# (iv) Dividend income

Dividend income is recognised when the right to receive income is established. Usually this is the ex-dividend date for equity securities.

# (b) Basis of consolidation of subsidiaries

Investments in subsidiaries are stated at cost.

#### (c) Foreign currency transactions

# (i) Functional and presentation currency

The financial statements are presented in Bulgarian leva, which is the Bank's functional and presentation currency.

#### (ii) Transactions and balances

Transactions in foreign currencies are translated into the respective functional currencies of the operations at the spot exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the spot exchange rate at that date. Foreign currency differences arising on translation are difference between amortised cost in functional currency in the beginning of period, adjusted with effective interest and received payments during the period, and amortised cost in foreign currency at the spot exchange rate at the reporting date. Nonmonetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the spot exchange rate at the date that the fair value was determined.

# (iii) Foreign operations

The functional currency of the foreign operations in Cyprus is determined by the management to be the Euro. In determining the functional currency of the foreign operations, the Bank takes into account the fact that they are carried out as an extension of the reporting entity.

# (d) Financial assets

The Bank classifies its financial assets in the following categories: financial assets at fair value through profit or loss; loans and receivables; held-to-maturity investments; and available-for-sale financial assets. Management determines the classification of its investments at initial recognition.

# (i) Financial assets at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management because its performance is assessed and monitored on the basis of its fair value. Derivatives are also categorised as held for trading unless they are designated as hedges.

### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Bank provides money, goods or services directly to a debtor with no intention of trading the receivable.

# (iii) Held-to-maturity

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold to maturity. Were the Bank to sell or re-classify other than an insignificant amount of held-to-maturity assets, the entire category would be tainted and reclassified as available for sale.

### (iv) Available-for-sale

Available-for-sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

### (v) Recognition

Purchases and sales of financial assets at fair value through profit or loss, held to maturity and available for sale are recognised on the date of the actual delivery of the assets. Loans are recognised when cash is advanced to the borrowers. Financial assets are initially recognised at fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

### (vi) Measurement

Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest method. Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are recognised in profit or loss. Gains and losses arising from changes in the fair value of available-for-sale financial assets are recognised in other comprehensive income, until the financial asset is derecognised or impaired. At this time the cumulative gain or loss previously recognised in other comprehensive income is reclassified in profit or loss.

Interest calculated using the effective interest method is recognised in profit or loss. Dividends on equity instruments are recognised in profit or loss when the Bank's right to receive payment is established.

#### (vii) Fair value measurement principles

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Bank has access at that date. The fair value of a liability reflects its non-performance risk.

When applicable, the Bank measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

When there is no quoted price in an active market, the Bank uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Bank determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is supported wholly by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, the Bank measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The Bank which holds portfolios of financial assets and financial liabilities is are exposed to market risk and credit risk. If the Bank manages these portfolios on the basis of its net exposure either to market risk or credit risk, the fair value is measured on the basis of a price that would be received to sell a net long position or paid to transfer a net short position for a particular risk exposure. Those portfolio-level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The Bank recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

# (viii) Derecognition

The Bank derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when the Bank transfers these rights in a transaction in which substantially all the risks and rewards of ownership of the financial assets are transferred to the buyer. Any interest in transferred financial assets that is created or retained by the Bank is recognised as a separate asset or liability.

The Bank derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

The Bank enters into transactions whereby it transfers financial assets recognised in its statement of financial position, but retains either all or substantially all risks and rewards of the transferred asset. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised in the statement of financial position (an example of such transactions are repo deals).

In transactions in which the Bank neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognises the asset if it does not retain control over the asset. The rights and obligations retained in the transfer are recognised separately as assets and liabilities as appropriate. In transfers in which, control over the asset is retained, the Bank continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

# (e) Cash and cash equivalents

Cash and cash equivalents comprise cash balances on hand, cash deposited with the central bank and short-term highly liquid accounts and advances to banks with original maturity of up to three months.

# (f) Investments

Investments that the Bank holds for the purpose of short-term profit taking are classified as financial assets for trading. Debt investments that the Bank has the intent and ability to hold to maturity are classified as held-to-maturity assets. Other investments are classified as available-for-sale assets.

# (g) Securities borrowing and lending business and repurchase transactions

# (i) Securities borrowing and lending

Investments lent under securities lending arrangements continue to be recognised in the statement of financial position and are measured in accordance with the accounting policy for assets held for trading or available-for-sale as appropriate. Cash collateral received in respect of securities lent is recognised as liabilities to either banks or customers. Investments borrowed under securities borrowing agreements are not recognised. Cash collateral placements in respect of securities borrowed are recognised under loans and advances to either banks or customers. Income and expenses arising from the securities borrowing and lending business are recognised on an accrual basis over the period of the transactions and are included in interest income or expense.

# (ii) Repurchase agreements

The Bank enters into purchases (sales) of investments under agreements to resell (repurchase) substantially identical investments at a certain date in the future at a fixed price. Investments purchased subject to commitments to resell them at future dates are not recognised. The amounts paid are recognised in loans to either banks or customers. The receivables are shown as collateralised by the underlying security. Investments sold under repurchase agreements continue to be recognised in the statement of financial position and are measured in accordance with the accounting policy for either assets held for trading or available-for-sale as appropriate. The proceeds from the sale of the investments are reported as liabilities to either banks or customers.

The difference between the purchase (sale) and resell (repurchase) considerations is recognised on an accrual basis over the period of the transaction and is included in interest income (expenses).

# (h) Borrowings

Borrowings are recognised initially at 'cost', being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Borrowings are subsequently stated at amortised cost and any difference between net proceeds and the redemption value is recognized in profit or loss over the period of the borrowings using the effective yield method.

If the Bank purchases its own debt, it is removed from the statement of financial position and the difference between the carrying amount of a liability and the consideration paid is included in other operating income.

# (i) Offsetting

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position when the Bank has a legally enforceable right to set off the recognised amounts and the transactions are intended to be settled on a net basis.

# (j) Impairment of Assets

The carrying amounts of the Bank's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in profit or loss.

# (i) Loans and advances

A financial asset is impaired or an impairment loss is recognised, provided that there is objective evidence of impairment ensuing from one or more events which occurred after the initial recognition of the asset and this event (or events) leading to loss has affected the estimated future cash flows from the financial asset.

Events leading to loss are traceable and provable facts and events which give grounds to believe that a given exposure may not be serviced as it is stipulated in the contract or that part of the debt may remain unrecoverable. The Bank assumes that such events are: significant financial difficulty of the borrower; a breach of contract, such as a default or delinquency in interest or principal payments; it becoming probable that the borrower will enter bankruptcy; where due to economic or legal reasons relating to the borrows financial standing the Bank makes concessions which it would not otherwise have made; expected negative impact on the borrower's cash flow due to financial difficulties of a related party.

Exposures for which events leading to loss have been registered, where such events are expected to have a significant impact on future cash flows, are categorized as non-performing and are subject to specific impairment (calculated on the basis of individual cash flow or using the portfolio principle).

The Bank applies the principles of individual and portfolio assessment of risk exposures depending on the exposure classification (performing/non-performing) and size. For all non-performing exposures specific impairment is calculated on the basis of the individual cash flow, for individually significant exposures, or – portfolio assessment for all other exposures. As regards performing exposures the Bank applies the portfolio principle of assessment (taking into account losses that have occurred but have not been recognised), grouping exposures with similar credit risk characteristics.

All exposures which are not impaired individually are subject to portfolio impairment based on common credit risk characteristics. The characteristics (business segment, availability of resources, days overdue) have been chosen so, that they can be sufficient indicators of the borrowers' ability to pay all amounts due according to the contractual terms of the assessed assets. The combination of these credit characteristics determines the major risk parameters of an exposure (probability of default, exposure at default, maturity, etc.) and the impairment loss which has to be recognised.

Loans and advances are presented net of specific and general allowances for impairment. The carrying amount of the asset is reduced through use of an allowance account.

Fully impaired risk exposures are written off where there is reasonable grounds to believe that all financially sound means for limiting the loss have been exhausted.

Impairment losses are recognised in profit or loss. If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the write down, the allowance reversal is recognised in profit or loss.

# (ii) Available for sale financial assets

When a decline in the fair value of an available-for-sale financial asset has been recognised directly in equity and there is objective evidence that the asset is impaired, the cumulative loss that had been recognised directly in equity is removed from equity and recognised in profit or loss. The amount of the cumulative loss that is removed from equity and recognised in profit or loss is the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that financial asset previously recognised in profit or loss.

If, in a subsequent period, the fair value of a financial instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. Any subsequent increase in the fair value of impaired equity security, available for sale, is recognized directly in the comprehensive income.

### (k) Property and equipment

Land and buildings are presented in the statement of financial position at their revalued amount which is the fair value of the asset as at the date of revaluation less any subsequent amortisation and depreciation and accumulated impairment losses. All others classes of items of property, plant and equipment are stated in the statement of financial position at their acquisition cost less accumulated depreciation and allowance for impairment.

Depreciation is calculated on a straight line basis at prescribed rates designed to decrease the cost or valuation of fixed assets over their expected useful lives. The annual rates of amortisation are as follows:

Assets		%
•	Buildings	3 - 4
•	Equipment	10 - 50
•	Fixtures and fittings	10 - 15
•	Motor vehicles	20
•	Leasehold Improvements	2 - 50

Assets are not depreciated until they are brought into use and transferred from assets in the course of construction into the relevant asset category.

#### (I) Intangible assets

Intangible assets acquired by the Bank are stated at cost, less accumulated amortisation and any impairment losses.

Amortisation is calculated on a straight-line basis over the expected useful life of the asset. The annual rates of amortisation are as follows:

Assets		%
•	Licences and trademarks	14
•	Software and licences	8 - 50

# (m) Investment Property

Investment property is property (land or a building or part of a building or both) held to earn rentals or for capital appreciation or both. The Bank has chosen for its accounting policy to account for investment property using the fair value model and applies this to all its investment property. Investment properties are initially measured at cost and are subsequently measured using the fair value model, and the revaluation income and expense is recognised in the profit for period in which they occurred. The reclassification of repossessed assets reported as inventories into investment properties is possible only where a contract to rent out the respective property has been signed. The fair value of assets constituting investment property

was determined by independent property assessors holding recognised professional qualification and recent experience in assessing property with similar location and category, using reliable techniques for determining fair values.

#### (n) Provisions

A provision is recognised in the statement of financial position when the Bank has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and an reliable assessment of the amount due can be made. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### (o) Acceptances

An acceptance is created when the Bank agrees to pay, at a stipulated future date, a draft drawn on it for a specified amount. The Bank's acceptances primarily arise from documentary credits stipulating payment to be made a certain number of days after receipt of required documents. The Bank negotiates most acceptances to be settled at a later date following the reimbursement from the customers. Acceptances are accounted for as liabilities evidenced by paper.

#### (p) Off balance sheet commitments

In the ordinary course of its business, the Bank enters into off-statement of financial position commitments such as guarantees and letters of credit. The Bank recognizes provision for off-statement of financial position commitments when it has a present obligation as a result of a past event, when it is probable that an outflow of resources embodying economic benefit will be required to settle the obligation, and when a reliable estimate can be made of the obligation.

## (q) Taxation

Tax on the profit for the year comprises current tax and the change in deferred tax. Current tax comprises tax payable calculated on the basis of the expected taxable income for the year, using the tax rates enacted by the statement of financial position date, and any adjustment of tax payable for previous years.

Deferred tax is provided using the balance sheet liability method on all temporary differences between the carrying amounts for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is calculated on the basis of the tax rates that are expected to apply to the period when the asset is realised or the liability is settled. The effect on deferred tax of any changes in tax rates is charged to profit or loss, except to the extent that it relates to items previously recognised either in other comprehensive income or directly in equity.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the unused tax losses and credits can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## (r) Critical accounting estimates and judgements in applying accounting policies

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Information on the valuations and the valuation uncertainty, for which there is a significant risk of change as of 31 March 2017 are stated below and are related to the impairment of financial instruments, income tax and the following notes related to other elements of the financial statements:

- Note 4 determining of the fair value of the financial instruments through valuation techniques, in which the input data for the financial assets and liabilities are not based on the available market information.
- Note 17 determining of the fair value of land and buildings through valuation techniques, in which the input data for the assets are not based on available market information.

## (i) Impairment losses on loans and advances

The Bank reviews its loan portfolios to assess impairment on a monthly basis. In determining whether an impairment loss should be recorded in profit or loss, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group.

Individual impairment on loans and advances of the Bank is based on the best assessment of the Management for the present value of future cash flows. When evaluating these cash flows the Management makes an assessment of the financial position of every borrower and the net realizable value of the collateral of the loan. Each impaired asset is assessed individually while the strategy for reimbursement and the evaluation of the cash flows, considered as reimbursable, are approved independently by the Restructuring Committee. Cash flows could be realized from loan repayments, sale of the collateral, operations with the collateral and others depending on the individual situation and the terms of the loan contract. The expected net realizable value of the collateral is regularly reviewed and it is based on a combination of internal appraisal of the fair value, conducted by internal appraisers, and external independent appraisal reports. The expected future cash flows are discounted at the initial effective interest rate of the financial asset.

Group impairment covers loan losses inherent to a loan portfolio with similar loan characteristics, when there is objective evidence, that it contains impaired loans, but specific impaired positions could still not be identified. In assessing the need for group impairment Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. The accuracy of the impairment depends on the evaluation of the future cash flows when determining the individual impairment and on the assumptions made and the parameters used in the model when determining the group impairment.

# (ii) Assessment of repossessed assets from collaterals

Assets accepted as collateral are recognized at the lower of the cost and the net realizable value. When evaluating the net realizable value of the assets the Management prepares several models for appraisal (e.g. discounted cash flows) and makes comparison to available market data (e.g. similar market transactions, offers from potential buyers).

# (iii) Income taxes

The Bank is subject to income taxes in numerous jurisdictions. Significant estimates are required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Bank recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

# (s) Employee benefits

### Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. The Government of Bulgaria is responsible for providing pensions in Bulgaria under a defined contribution pension plan. The Bank's contributions to the defined contribution pension plan are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

#### Defined benefit plans

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The Bank's net obligation in respect of defined benefit plans is calculated by estimating the amount of future benefit that employees have earned in return for their service in the

current and prior periods; that benefit is discounted to determine its present value.

The Bank has an obligation to pay certain amounts to each employee who retires with the Bank in accordance with Art. 222, § 3 of the Labour Code.

According to these regulations in the LC, when a labour contract of a bank's employee, who has acquired a pension right, is ended, the Bank is obliged to pay him compensations amounted to two gross monthly salaries. Where the employee has been with the same employer for the past 10 years, this employee is entitled to a compensation amounting to six gross monthly salaries. As at balance sheet date, the Management of the Bank estimates the approximate amount of the potential expenditures for every employee using the projected unit credit method.

For the last two years the Bank has prepared estimates for the due provisions for pensions and has not identified significant liabilities.

#### Termination benefits

Termination benefits are recognised as an expense when the Bank is committed demonstrably, without realistic possibility of withdrawal, to a formal detailed plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits for voluntary redundancies are recognised as an expense if the Bank has made an offer of voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably. If benefits are payable more than 12 months after the reporting period, then they are discounted to their present value.

#### Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Bank has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably. The Bank recognises as a liability the undiscounted amount of the estimated costs related to annual leave expected to be paid in exchange for the employee's service for the period completed.

#### (t) New standards and interpretations not yet effective

# Standards, interpretations and amendments in standards that are issued by IASB and endorsed by EU but not yet effective

- IFRS 9 Financial Instruments (issued on 24 July 2014), effective 1 January 2018, endorsed by the EU on 22 November 2016, published in the Official Journal on 29 November 2016.
- IFRS 15 Revenue from Contracts with Customers (issued on 28 May 2014) including amendments to IFRS 15: Effective date of IFRS 15 (issued on 11 September 2015), effective 1 January 2018, endorsed by the EU on 22 September 2016, published in the Official Journal on 29 October 2016.

### Documents issued by IASB/IFRICs not yet endorsed by the European Commission

These new or revised standards, new interpretations and amendments to existing standards that at the reporting date are already issued by the International Accounting Standards Board have not yet been endorsed by the EU and therefore are not taken into account by the Bank in preparing these financial statements.

- IFRS 16 Leases (Issued on 13 January 2016); effective 1 January 2019
- IFRS 14 Regulatory Deferral Accounts (issued on 30 January 2014), effective 1 January 2016
- Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (issued on 11 September 2014), IASB Effective Date has been deferred indefinitely.
- Amendments to IAS 12: Recognition of Deferred Tax Assets for Unrealized Losses (issued on 19 January 2016), effective 1 January 2017.
- Amendments to IAS 7: Disclosure Initiative (issued on 29 January 2016), effective 1

January 2017.

- Clarifications to IFRS 15: Revenue from Contracts with Customers (issued on 12 April 2016), effective 1 January 2018.
- Amendments to IFRS 2: Classification and Measurement of Share-based Payment Transactions (issued on 20 June 2016), effective 1 January 2018.
- Amendments to IFRS 4: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts (issued on 12 September 2016), effective 1 January 2018.
- Amendments to IAS 40: Transfers of Investment Property (issued on 8 December 2016), effective 1 January 2018.
- Annual improvements to IFRS Standards 2014-2016 Cycle (issued on 8 December 2016), effective 1 January 2018/1 January 2017.
- IFRIC Interpretation 22 Foreign Currency Transactions and Advance Consideration (issued on 8 December 2016), effective 1 January 2018.

# 3. Segment Reporting

Segment information is presented in respect of the Bank's geographical segments. The primary format, geographical segments, is based on the Bank's management and internal reporting structure.

Reporting and measurement of segment assets and liabilities and segment revenues and results is based on the accounting policies set out in the accounting policy notes.

Transactions between segments are conducted on an arm's length basis.

The Bank operates principally in Bulgaria, but also has operations in Cyprus.

In presenting information on the basis of geographical segments, revenue and operating income is allocated after interbranch eliminations based on the location of the Bank branch that generated the revenue. Segment assets and liabilities are allocated after interbranch eliminations based on their geographical location.

in BGN '000	Bulgarian o	perations	Foreign op	perations	Total		
	three months ended on 31/03/2017	three months ended on 31/03/2016	three months ended on 31/03/2017	three months ended on 31/03/2016	three months ended on 31/03/2017	three months ended on 31/03/2016	
Interest income	88,340	111,554	209	1,105	88,549	112,659	
Interest expense	(27,229)	(34,996)	(62)	(33)	(27,291)	(35,029)	
Net interest income Fee and	61,111	76,558	147	1,072	61,258	77,630	
commission income Fee and commission	24,573	23,862	171	137	24,744	23,999	
expense	(4,172)	(3,677)	(4)	(2)	(4,176)	(3,679)	
Net fee and commission income	20,401	20,185	167	135	20,568	20,320	
Net trading income	3,474	2,264	234	41	3,708	2,305	
Administrative expenses	(46,186)	(42,593)	(283)	(303)	(46,469)	(42,896)	
Assets	31.03.2017 8,839,515	31.12.2016 8,838,371	31.03.2017 13,875	31.12.2016 14,099	31.03.2017 8,853,390	31.12.2016 8,852,470	
Liabilities	7,897,624	7,902,333	94,882	108,386	7,992,506	8,010,719	

The table below shows assets and liabilities and income and expense by business segments as at 31 March 2017:

in thousands of BGN

Business	Assets	Liabilities	Interest income	Interest expense	Net fee and commission income	Net trading income	Other net operating income
Commercial banking	3,522,480	1,297,248	53,120	(1,223)	5,938	-	1,456
Retail Banking Card services	1,395,620	6,294,486 -	32,751 -	(19,507)	9,179 4,477	- -	-
Treasury Other	2,452,276 1,483,014	87,937 312,835	2,678 -	(797) (5,764)	145 829	3,708	1,050 2,061
Total	8,853,390	7,992,506	88,549	(27,291)	20,568	3,708	4,567

#### 4. Financial assets and liabilities

# Accounting classification and fair values

The Bank's accounting policy on fair value measurements is set out in Note 2(d)(vii).

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: inputs that are quoted market prices (unadjusted) in active markets for identical instruments.

Level 2: inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

Level 3: inputs are observable date for a given asset or liability. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Bank determines fair values using other valuation techniques.

Other valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist, option pricing models and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations.

The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

The Bank uses widely recognised valuation models for determining the fair value of common and more simple financial instruments, like interest rate and currency swaps that use only observable market data and require little management judgement and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities, exchange traded derivatives and simple over the counter derivatives like interest rate swaps. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

However, where the Bank measures portfolios of financial assets and financial liabilities on the basis of net exposures, it applies judgement in determining appropriate portfolio level adjustments such as bid-ask spread.

Such adjustments are derived from observable bid-ask spreads for similar instruments and adjusted for factors specific to the portfolio.

For more complex instruments, the Bank uses proprietary valuation models, which usually are developed from recognised valuation models. Some or all of the significant inputs into these models may not be observable in the market, and are derived from market prices or rates or are estimated based on assumptions. Example of instruments involving significant unobservable inputs include certain over the counter derivatives, certain loans and securities for which there is no active market and retained interests in securitisations. Valuation models that employ significant unobservable inputs require a higher degree of management judgement and estimation in the determination of fair value. Management judgement and estimation are usually required for selection of the appropriate valuation model to be used, determination of expected future cash flows on the financial instrument being valued, determination of probability of counterparty default and prepayments and selection of appropriate discount rates.

The Bank has an established control framework with respect to the measurement of fair values. This framework includes an Risk Management function, which is independent of Treasury division and reports to management, and which has overall responsibility for independently verifying the results of trading and investment operations and all significant fair value measurements. Specific controls include:

- verification of observable pricing;
- proposal of new models and changes to existing models is made by the Risk Analysis and Control Division and approved by the Management Board;
- calibration of models against observed market transactions;
- analysis and investigation of significant daily valuation movements;
- review of significant unobservable inputs, valuation adjustments and significant changes to the fair value measurement of Level 3 instruments compared to previous month, by Risk Analysis and Control division.

Where third-party information, such as broker quotes or pricing services, are used to measure fair value, Risk Management division assesses and documents the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of IFRS. This includes:

- verifying that the broker or pricing service is approved by the Bank for use in pricing the relevant type of financial instrument;
- understanding how the fair value has been arrived at and the extent to which it represents actual market transactions;
- when prices for similar instruments are used to measure fair value, how these prices have been adjusted to reflect the characteristics of the instrument subject to measurement;
- where a number of quotes for the same financial instrument have been obtained, how fair value has been determined using those quotes.

The tables below set out analysis of financial instruments measured at fair value at the end of the reporting period classified by fair value hierarchy level framework categorising fair value measurement The amounts are based on the amounts in the statement of financial position.

in thousands of BGN <b>31 March 2017</b>	Level 1	Level 2	Level 3	Total
Financial assets held for trading	8,244	-	-	8,244
Investments available for sale	634,137	36,628	-	670,765
Derivatives held for risk management	1,633	(122)	-	1,511
Total	644,014	36,506	-	680,520

BGN	

31 December 2016	Level 1	Level 2	Level 3	Total
Financial assets held for trading	8,578	-	-	8,578
Investments available for sale	475,215	56,141	-	531,356
Derivatives held for risk management	1,795	23	-	1,818
Total	485,588	56,164	-	541,752

Capital investments amounting to BGN 10 thousand at 31 March 2017 and BGN 10 thousand at 31 December 2016 are presented in the statements at their acquisition cost, because their fair value cannot be reliably measured.

The tables below set out analysis of the fair values of financial instruments not recognised at fair value, classified by fair value hierarchy level framework categorising fair value measurement

#### in thousands of BGN

31 March 2017	Level 1	Level 2	Level 3	Total fair values	Total balance sheet value
Assets					
Cash and balances with Central Banks	-	1,630,589	-	1,630,589	1,630,589
Financial assets held to maturity	73,164	21,066	-	94,230	93,975
Loans and advances to banks and other					
financial institutions	-	47,060	-	47,060	47,060
Loans and advances to customers	=	662,908	4,263,634	4,926,542	4,918,100
Total	73,164	2,361,623	4,263,634	6,698,421	6,689,724
Liabilities					
Due to banks	-	14,534	-	14,534	14,534
Due to other customers	-	2,408,259	5,183,415	7,591,674	7,591,734
Liabilities evidenced by paper	-	137,110		137,110	137,219
Hybrid debt	=	214,385	-	214,385	214,385
Total	-	2,774,288	5,183,415	7,957,703	7,957,872

## in thousands of BGN

31 December 2016	Level 1	Level 2	Level 3	Total fair values	Total balance sheet value
Assets					
Cash and balances with Central Banks	-	1,588,754	-	1,588,754	1,588,754
Financial assets held to maturity	222,501	20,930	-	243,431	243,463
Loans and advances to banks and other					
financial institutions	-	54,472	-	54,472	54,472
Loans and advances to customers	-	602,097	4,347,663	4,949,760	4,941,062
Total	222,501	2,266,253	4,347,663	6,836,417	6,827,751
Liabilities	-				
Due to banks	-	6,736	-	6,736	6,736
Due to other customers	-	2,584,928	5,106,378	7,691,306	7,691,256
Liabilities evidenced by paper	-	70,343	-	70,343	70,367
Hybrid debt	-	208,740	-	208,740	208,740
Total	-	2,870,747	5,106,378	7,977,125	7,977,099

# 5. Net interest income

in thousands of BGN	three months ended on 31/03/2017	three months ended on 31/03/2016
Interest income		
Accounts with and placements to banks and financial institutions	111	180
Retail Banking	30,373	29,701
Corporate customers	45,399	69,020
Small and medium enterprises	7,721	8,781
Microlending	2,378	2,016
Debt instruments	2,567	2,961
	88,549	112,659
Interest expense		
Deposits from banks	(2)	-
Deposits from other customers	(20,730)	(30,433)
Liabilities evidenced by paper	(282)	(173)
Perpetual debt	-	(1,137)
Hybrid debt	(5,645)	(3,232)
Interest on assets cost	(622)	(50)
Lease agreements and other	(10)	(4)
	(27,291)	(35,029)
Net interest income	61,258	77,630

# 6. Net fee and commission income

	three months ended on	three months ended on
in thousands of BGN	31/03/2017	31/03/2016
Fee and commission income		
Letters of credit and guarantees	724	1,296
Payment operations Customer accounts	5,052 6,820	3,869 6,775
Card services	7,506	6,624
Other	4,642	5,435
-	24,744	23,999
Fee and commission expense		
Letters of credit and guarantees	(78)	(51)
Payment systems Card services	(527)	(433)
Other	(3,029) (542)	(2,760) (435)
-	(4,176)	(3,679)
Net fee and commission income	20,568	20,320
7. Net trading income		
	three months	three months
	ended on	ended on
in thousands of BGN	31/03/2017	31/03/2016
Net trading income arises from: - Debt instruments	104	40
- Debt instruments - Equities	104 112	40 196
- Foreign exchange rate fluctuations	3,492	2,069
Net trading income	3,708	2,305
8. Other net operating income		
8. Other net operating income	three months	three months
	ended on	ended on
in thousands of BGN	31/03/2017	31/03/2016
Other net operating income arising from:		
Net income/(expense) from transactions and revaluation of gold and precious	6	(612)
metals	6	(612)
Rental income	2,055	1,071
- Debt instruments	1,047	1,179
- Gain on administration of loans acquired through business combination	1,456	1,925
- other	3	2 502
Other net operating income	4,567	3,563
9. Administrative expenses		
	three months	three months
in thousands of BGN	ended on 31/03/2017	ended on 31/03/2016
General and administrative expenses comprise:	31/03/2017	31/03/2010
- Personnel cost	14,842	14,486
- Depreciation and amortisation	3,917	4,167
- Advertising	4,596	2,489
- Building rent expense	8,108	8,062
-Telecommunication, software and other computer maintenance	2,774	3,131
- Other expenses for external services	12,232	10,561
Administrative expenses	46,469	42,896
10. Allowance for impairment		
	three months	three months
	ended on	ended on
in thousands of BGN	31/03/2017	31/03/2016
Write-downs Loans and advances to customers	(24,101)	(105 200)
Reversal of write-downs	( <del>24</del> , 101)	(105,200)
Loans and advances to customers	7,573	77,784
Impairment, net	(16,528)	(27,416)

# 10a. Other income/(expenses), net

in thousands of BGN	three months ended on 31/03/2017	three months ended on 31/03/2016
Income from sale of assets (Loss) from sale of investment property Dividend income	1,311 (94) 11	58 (90)
Expense for the Bulgarian Deposit Insurance Fund, the Bank Restructuring Fund and the Investor Compensation Fund	(9,203)	(8,206)
Other income/(expenses), net	1,005	(51)
Total	(6,970)	(8,289)
11. Cash and balances with Central Banks		
in thousands of BGN	31.03.2017	31.12.2016
Cash on hand		
- in BGN - in foreign currency	100,467 41,252	106,991 46,689
Balances with Central Banks	1,173,352	1,134,245
Current accounts and amounts with foreign banks	315,518	300,829
Total	1,630,589	1,588,754
12. Financial assets held for trading		
in thousands of BGN	31.03.2017	31.12.2016
Bonds and notes issued by:		
Bulgarian government, rated BBB-:		
- denominated in BGN	2,760	3,303
- denominated in foreign currencies Foreign banks, rated BB	15 1,476	15 1,369
Other issuers – equity instruments (unrated)	3,993	3,891
Total	8,244	8,578
13. Investments available for sale		
In thousands of BGN	31.12.2017	31.12.2016
Bonds and notes issued by:		
Bulgarian Government	040.040	005 700
<ul> <li>denominated in BGN</li> <li>denominated in foreign currencies</li> </ul>	213,216 173,532	225,709 167,883
Foreign governments	170,002	107,000
- treasury bills	201,170	55,590
- treasury bonds Foreign banks	46,219 21,888	23,921 44,302
Other issuers – equity instruments	14,750	13,961
Total	670,775	531,366
14. Financial assets held to maturity		
in thousands of BGN	31.03.2017	31.12.2016
Securities held to maturity issued by:		
Foreign governments Foreign banks	73,142 20,833	222,501 20,962
Total	93,975	243,463
= 15. Loans and advances to banks and other financial institutions	<u> </u>	, -
(a) Analysis by type		
in thousands of BGN	31.03.2017	31.12.2016
Placements with banks	13,323	18,607
Receivables under resale agreements	4,972	4,970
Other		
Total	28,765 <b>47,060</b>	30,895 <b>54,472</b>

#### (b) Geographical analysis

	31.03.2017	31.12.2016
Domestic banks and financial institutions	17,200	29,272
Foreign banks and other financial institutions	29,860	25,200
Total	47,060	54,472

# 16.

in thousands of BGN	31.03.2017	31.12.2016
Retail Banking		
- Consumer loans	525,864	491,101
- Mortgage loans	543,521	547,690
- Credit cards	242,168	243,425
- Other programmes and collateralised financing	88,516	130,568
Small and medium enterprises	545,354	531,839
Microlending	112,420	107,744
Corporate customers	3,701,492	3,714,238
Allowance for impairment	(841,235)	(825,543)
Total	4,918,100	4,941,062

# (a) Movement in impairment allowances

Balance as at 01 January 2017	825,543
Additional allowances	24,101
Amounts released	(7,573)
Write-offs	(321)
Effect from change in exchange rates	(515)
Balance as at 31 March 2017	841,235

31 March 2017		in thousands of BGN
Class of exposure	Gross amount of loans and advances to customers	Carrying amount of loans and advances to customers
Performing		
Collectively impaired	4,263,634	4,255,192
Non-performing		
Collectively impaired	457,182	240,366
Individually impaired	1,038,519	422,542
Total	5,759,335	4,918,100

31 December 2016 Class of exposure	Gross amount of loans and advances to customers	in thousands of BGN Carrying amount of loans and advances to customers
Performing Collectively impaired Non-performing	4,347,663	4,338,965
Collectively impaired Individually impaired	422,035 996,907	213,944 388,153
Total	5,766,605	4,941,062

As at 31 March 2017 the gross amount of overdue loans and advances to customers measured as exposures 90+ days overdue is BGN 1,237,573 thousand (31 December 2016: BGN 1,011,689 thousand).

# 17. Property and equipment

in BGN '000	Land and Buildings	Fixtures and fittings	Motor vehicles	Assets under Construction	Leasehold Improvements	Total
Cost						
At 1 January 2017	17,651	141,081	6,254	24,323	64,961	254,270
Additions		2		1,190		1,192
Disposals	(137)	(851)		(291)		(1,279)
Transfers	137	943	20	(1,750)	554	(96)
At 31 March 2017	17,651	141,175	6,274	23,472	65,515	254,087
Amortisation						
At 1 January 2017	3,515	116,202	5,555	-	35,110	160,382
Accrued during the year	159	2,047	81	-	855	3,142
On disposals	(17)	(850)				(867)
At 31 March 2017	3,657	117,399	5,636	-	35,965	162,657
Carrying amount	-,	,	,		,	, , , , ,
At 31 March 2017	13,994	23,776	638	23,472	29,550	91,430
At 1 January 2017	14,136	24,879	699	24,323	29,851	93,888

# 18. Intangible assets

	Software and licences	Total
in BGN '000		
Cost		
At 1 January 2017	30,056	30,056
Disposals	(5)	(5)
Transfers	96	96
At 31 March 2017	30,147	30,147
Amortisation		
At 1 January 2017	21,046	21,046
Accrued during the year	775	775
On disposals	(5)	(5)
At 31 March 2017	21,816	21,816
Carrying amount		
At 31 March 2017	8,331	8,331
At 1 January 2017	9,010	9,010
18a. Repossessed assets		
in thousands of BGN	31.03.2017	31.12.2016
Land	399,447	402,191
Buildings	465,699	465,317
Machines, plant and vehicles	160,453	160,473
Fixtures and fittings	810	810
Total	1,026,409	1,028,791

Repossessed assets acquired as collateral are measured at the lower of cost and net realisable value. The net realizable value of the lands and buildings is approximately equal to their fair value.

# 18b. Movements in investment property

in thousands of BGN

Balance as at 01 January 2017	222,267
Write-offs upon sale	(156)
Balance as at 31 March 2017	222,111

# 18c. Investments in subsidiaries are as follows:

in thousands of BGN Entity:	% held	31.03.2017	31.12.2016
First Investment Finance B.V., Netherlands	100%	3,947	3,947
Diners Club Bulgaria AD	94.79%	5,443	5,443
First Investment Bank - Albania Sh.a.	100%	23,420	23,420
Debita OOD	70%	105	105
Realtor OOD	51%	77	77
Fi Health Insurance AD	59.10%	3,315	3,315
Balkan Financial Services EAD	100%	50	50
Turnaround Management EOOD	100%	-	-
Creative Investment EOOD	100%	-	-
Lega Solutions EOOD	100%	-	_
AMC Imoti EOOD	100%	-	-
Total		36,357	36,357

19.	Other assets		
in thou	sands of BGN	31.03.2017	31.12.2016
Gold	ed expense ceivables	12,890 7,258 249	9,877 6,992 5,564
Other		77,979	70,211
Total		98,376	92,644
20.	Due to banks		
in thou	sands of BGN	31.03.2017	31.12.2016
	e on demand	9,388 5,146 <b>14,534</b>	6,736 <b>6,736</b>
21.	Due to other customers		
in thou	sands of BGN	31.03.2017	31.12.2016
- curr	customers rent accounts n and savings deposits	829,186 5,465,300	788,418 5,588,165
	esses and public institutions rent accounts n	894,863 402,385 <b>7,591,734</b>	920,115 394,558 <b>7,691,256</b>
22.	Liabilities evidenced by paper		
in thou	sands of BGN	31.03.2017	31.12.2016

Financing from financial institutions through extension of loan facilities can be analysed as follows:

in thousands of BGN

Total

Acceptances under letters of credit

Financing from financial institutions

Debt related to agreements for full swap of profitability

Lender	Interest rate	Maturity	Amortised cost as at 31 March 2017
State Fund Agriculture	2%	20.01.2017 - 15.02.2020	599
European Investment Fund – JEREMIE 2	0 % - 1.312%	30/09/2025	36,959
Bulgarian Bank for Development AD	3.50%	30.03.2019	4,778
Total			42,336

in BGN '000

Lender	Interest rate	Maturity	Amortised cost as at 31 December 2016
State Fund Agriculture	2%	20.01.2017 - 15.02.2020	690
European Investment Fund – JEREMIE 2	0 % - 1.329%	30/09/2025	42,050
Bulgarian Bank for Development AD	3.50%	30.03.2019	6,025
Total			48,765

# 23. Hybrid debt

in thousands of BGN

	Principal amount	Amortised cost as at 31 March 2017
Hybrid debt with principal EUR 40 mio	78,233	87,370
Hybrid debt with principal EUR 60 mio	117,350	127,015
Total	195,583	214,385
in BGN '000		
	Principal amount	Amortised cost as at 31 Dec. 2016
Hybrid debt with principal EUR 40 mio	78,233	84,910
Hybrid debt with principal EUR 60 mio	117,350	123,830
Total	195,583	208,740

In March 2011 the Bank issued a hybrid instrument (bond issue) and, after obtaining permission from the Bulgarian National Bank, included it as Tier 1 capital. The Bank placed the bond issue under private subscription with a total nominal value of EUR 20,000 thousand, constituting the

21,602

48.765

70,367

21,602

73,281

42.336

137,219

first tranche of a bond issue with an envisaged total amount of up to EUR 40,000 thousand. In June 2012 the Bank issued the second tranche of the instrument, also amounting to EUR 20,000 thousand and following permission from the Bulgarian National Bank included in its Tier 1 capital.

In November 2012 the Bank issued a hybrid instrument (bond issue) and, after obtaining permission from the Bulgarian National Bank, included it as Tier 1 capital. The Bank placed the bond issue under private subscription with a total nominal value of EUR 20,000 thousand, constituting the first tranche of a bond issue with an envisaged total amount of up to EUR 60,000 thousand. In November 2013 the Bank issued the second and third tranches of the instrument, amounting to a total of EUR 40,000 thousand and following permission from the Bulgarian National Bank included them in its Tier 1 capital.

The bonds under both instruments are registered, dematerialized, interest-bearing, perpetual, unsecured, freely transferable, non-convertible, deeply subordinated and without incentive to redeem.

The two bond issues were admitted for trading at the Luxembourg Stock Exchange in 2014 based on prospects approved by the Luxembourg Commission de Surveillance du Secteur Financier.

The two hybrid instruments fully comply with the requirements of Regulation 575/2013 and are included in the additional tier 1 capital.

#### 24. Other liabilities

in thousands of BGN	31.03.2017	31.12.2016
Liabilities to personnel	2,317	2,317
Provisions for pending court cases	1,144	1,144
Other payables	14,106	15,350
Total	17,567	18,811

#### 25. Shareholders

As at 31 March 2017 the registered share capital of the Bank is BGN 110,000,000 divided into 110,000,000 ordinary dematerialized shares with voting rights of BGN 1 par value each. All the shares have been fully paid-up.

The table below shows those shareholders of the Bank holding shares as at 31 March 2017 together with the number and percentage of total issued shares.

	Number of shares	% of issued share capital
Mr. Ivailo Dimitrov Mutafchiev	46,750,000	42.5
Mr. Tzeko Todorov Minev	46,750,000	42.5
Other shareholders (shareholders holding shares subject to free trade on the Bulgarian Stock Exchange – Sofia)	16,500,000	15
Total	110,000,000	100

In the first quarter of 2017, as in the previous year, the Bank did not distribute dividends.

# 26. Commitments and contingent liabilities

# **Contingent liabilities**

213,741	214,978
24,675	393,660 17,120
62,166 <b>714 379</b>	72,242 <b>698.000</b>
	413,797 24,675

# 27. Related party transactions

Type of related party	Parties that control or manage the Bank		Enterprises under common control	
in BGN '000	31.03.2017	31.12.2016	31.12.2017	31.12.2016
Loans	1,272	1,363	10,136	10,729
Deposits and loans received:	7,896	7,831	28,792	21,089
Deposits placed Off-balance sheet commitments issued by	-	-	10,853	12,477
the Bank	2,237	2,259	4,210	3,587

During the first three months of 2017:

- 1. There were no unusual (in terms of amount, nature or timing) assets, liabilities, equity, net income and cash flows.
- 2. There were no unusual changes in contingent assets and liabilities since the last annual financial statements.
- 3. There were not issued, repaid or repurchased capital instruments.
- 4. No dividends were accrued or paid.

Chief Executive Officer Executive Director:

(signed) (signed)

Vassil Christov Maya Oyfalosh

Chief Financial Officer

(signed)

**Jivko Todorov** 

# INTERIM REPORT ON THE ACTIVITY OF FIRST INVESTMENT BANK AD as at 31 March 2017

(stand-alone)

prepared under Art. 1000, para. 4(2) with relation to Art. 1000<sup>1</sup>, Para. 7 of the Public Offering of Securities Act (POSA) and Art. 33, para. 1(2) and (7) and para. 3 of Ordinance No 2 of the Financial Supervision Commission (FSC) on the prospectuses to be published when securities are offered to the public or admitted to trading on a regulated market and on disclosure of information

In the first quarter of 2017 First Investment Bank AD (Fibank, the Bank) continued its successful development as an innovative, stable and reliable bank institution.

Highlights in the activity of Fibank as at 31 March 2017:

- The unconsolidated unaudited financial statements of First Investment Bank AD at 31
   December 2016 were published on 30 January 2017;
- On 02 March 2017 First Investment Bank AD published its consolidated unaudited financial statements at 31 December 2016;
- On 16.03.2017 an invitation to minority shareholders of First Investment Bank to meet representatives of the Bank's management was published;
- The annual unconsolidated (audited) financial statements of First Investment Bank AD at 31 December 2016 were published on 17 March 2017;
- Information about a meeting of minority shareholders with the management of First Investment Bank was published on 24.03.2017.

Review of the activities of Fibank as at 31 March 2017 on unconsolidated basis

• Balance sheet as at 31 March 2017

The balance sheet assets of the Bank as at 31.03.2017 reached BGN 8,853 million, an increase by BGN 1 million compared to 31.12.2016. During the first quarter the financial liabilities at amortised cost decreased by BGN 19 million net. The amounts

due to banks increased by BGN 8 million and other attracted funds increased by BGN 67 million. Deposits from other customers as at 31.03.2017 amounted to BGN 7,592 million. The equity in Q1 2017 increased by BGN 19 million, mainly due to the significant profit generated. Receivables from clients amounted to BGN 4,918 million.

# • *Unconsolidated profit at 31 March 2017*

The net profit of the Bank for Q1 2017 amounted to BGN 18,043 thousand. The total revenue from banking operations for the period amounted to BGN 90,101 thousand. The net interest income amounted to BGN 61,258 thousand, and the net income from fees and commissions – to BGN 20,568 thousand.

# Capital resources

The capital adequacy ratio of Fibank as at 31 March 2017 reaches 16.70 %, an increase by 1.29 pp compared to 31.12.2016. The Tier 1 capital adequacy was 16.69%, and the tier one ratio was 13.52%. During the period the Bank was in compliance with and significantly above the regulatory capital requirements.

# • Liquidity

The liquidity ratio of Fibank, calculated in accordance with the requirements of Ordinance No 11 of the BNB, reached 27.73 % at 31 March 2017, showing a stable liquidity position.

# • A total of 156 branches and offices throughout the country

As at 31 March 2016, First Investment Bank AD had a total of 156 branches and offices in Bulgaria. The number of outlets reflects the adherence to a policy of synergy and maintaining optimum efficiency in the branch network of the Bank.

# INFORMATION AS AT 31 March 2017 UNDER ART. 33, PARA. 1, P. 7 OF ORDINANCE No2

on the prospectuses to be published when securities are offered to the public or admitted to trading on a regulated market and on disclosure of information

a) information on changes in the accounting policy during the reporting period, the reasons for them, and the way in which they affect the financial results and equity of the issuer

At the reporting date no amendments to the existing standards issued by the International Accounting Standards Board and adopted by the EU are effective as of 1 January 2017.

The accounting policy applied by the Bank in the preparation of these interim condensed financial statements is the same as the one applied in the preparation of the last annual financial statements for the year ended on 31 December 2016.

b) information on changes in the economic group of the issuer, if applicable:

During the first three months of 2017 no changes were made to First Investment Bank's economic group.

c) information on the outcome from organizational changes within the issuer, such as restructuring, sale of companies from the economic group, in-kind contributions by the company, renting of property, long-term investments, suspension of operations:

See "b" above.

d) opinion of the managing body regarding the feasibility of the forecasts published for the current financial year, taking into account the results of the current quarter, as well as information about the factors and circumstances that will affect the achievement of the forecast results at least for the next quarter:

*No forecasts were published for the results for 2017.* 

e) information on the persons holding directly or indirectly at least 5 per cent of votes in the General Meeting at the end of the respective quarter, and changes in the votes held by such persons since the end of the previous quarter:

	at 31 D	at 31 Mar 2017		
	Number of shares	% of capital	Number of shares	% of capital
Mr Tseko Minev	46 750 000	42,50%	46 750 000	42,50%
Mr Ivaylo Mutafchiev	46 750 000	42,50%	46 750 000	42,50%

f) information about the shares held by the management and supervisory bodies of the issuer at the end of the respective quarter, as well as on the changes which have occurred since the end of the preceding quarter for each person:

	at 31 Dec 2016		at 31 Mar 2017	
Members of the Managing Board	Number of % of capital	Number of shares	% of capital	
Vassil Christov	21 676	0,02	No change	
Maya Oyfalosh	2 350	0,00	No change	
Dimitar Kostov	0	0	No change	
Svetoslav Moldovansky	0	0	No change	
Jivko Todorov*	0	0,00	No change	
Nadya Koshinska	234	0,00	No c	hange

M 1 Cd C	at 31 Dec 2016		at 31 Mar 2017		
Members of the Supervisory Board	Number of shares	% of capital	Number of shares	% of capital	
Evgeni Lukanov	337 139	0,31	No change		
Maya Georgieva	11 388	0,01	No change		
Jordan Skortchev	19 125	0,02	No change		
Georgi Mutafchiev	9 454	0,01	No change		
Radka Mineva	-	0,00	No change		
Jyrki Koskelo	-	0,00	No change		

g) Information about pending judicial, administrative or arbitration procedures concerning liabilities or receivables amounting to at least 10 per cent of the equity of the issuer; if the total amount of liabilities or receivables of the issuer in all initiated procedures exceeds 10 per cent of its equity, information shall be presented for each procedure separately:

No events have occurred.

h) information about loans granted by the issuer or any of its subsidiaries, guarantees provided or liabilities assumed to a single entity or its subsidiary, including related parties, indicating the nature of relations between the issuer and the entity, outstanding principal amount, interest rate, maturity date, initial amount of the liability, term and conditions:

First Investment Bank AD is a public company part of whose main activity is the public attraction of deposits or other repayable funds and granting of loans or other financing. In this sense, for the period until 31 March 2017 no events have occurred beyond the ordinary activity of the Bank.

Appendix 2

# INFORMATION AS AT 31 March 2017 UNDER ART. 33, PARA. 3 OF ORDINANCE NO2

on the prospectuses to be published when securities are offered to the public or admitted to trading on a regulated market and on disclosure of information

1. Transactions between related parties concluded during the reporting period of the current financial year that had significant effect on the financial position or performance of the company in this period:

First Investment Bank AD enters into transactions with related parties in the ordinary course of its banking business, on terms which would be customary in transactions with unrelated parties. These transactions do not affect the financial condition or performance of First Investment Bank AD.

2. Changes in transactions concluded with related parties disclosed in the annual report that have significant impact on the financial position or performance of the company during the reporting period of the current financial year.

As at 31.03.2017, no changes have occurred in transactions concluded with related parties that have significant impact on the financial position or performance of First Investment Bank AD.

(signed)
Vassil Christov
Chief Executive Officer
MB Chair

(signed) Maya Oyfalosh Executive Director MB Member

(signed) Jivko Todorov Chief Financial Officer MB Member

#### **DECLARATION**

under Art. 1000, para. 4(3) with relation to Art. 1000<sup>1</sup>, Para. 7 of the Public Offering of Securities Act (POSA) and Art. 33a<sup>2</sup>, para. 2 of Ordinance No 2 of the Financial Supervision Commission on the prospectuses to be published when securities are offered to the public or admitted to trading on a regulated market and on disclosure of information

The undersigned, Vassil Christov Christov, Chief Executive Officer and Chair of the Managing Board of First Investment Bank AD, Maya Ivanova Oyfalosh, Executive Director and member of the Managing Board of First Investment Bank AD, and Jivko Ivanov Todorov, Chief Financial Officer and member of the Managing Board of First Investment Bank AD, hereby declare that to the best of our knowledge:

- the financial statements (unconsolidated) of First Investment Bank AD as at 31 March 2017, prepared in accordance with the applicable accounting standards, give a true and fair view of the assets and liabilities, financial position and profit of First Investment Bank AD and the consolidated entities;
- the interim report on the activities of First Investment Bank AD as at 31 March 2017 contains a fair review of the information under Art. 1000, para. 4(2) of the Public Offering of Securities Act.

(signed)
Vassil Christov
Chief Executive Officer
MB Chair

(signed) Maya Oyfalosh Executive Director MB Member

(signed) Jivko Todorov Chief Financial Officer

02 May 2017

This document was prepared in compliance with the requirements of Art. 1000, Para. 4(4), with relation to Art. 1000<sup>1</sup>, Para. 7 of the Law on the Public Offering of Securities, as per Annex 9 to Art. 33, Para. 1(3), Art. 33a<sup>1</sup>(3) and Art. 41a, Para. 1, of Ordinance No. 2 of the Financial Supervision on the prospectuses to be published when securities are offered to the public or admitted to trading on a regulated market and on disclosure of information

# Information on circumstances which occurred by 31 March 2017 and which may have an impact on the price of First Investment Bank shares

- 1. Non-consolidated (unaudited) financial statements of First Investment Bank AD as at 31 Dec 2016 Registered at FSC under incoming No. 10-05-2576/30.01.2017;
- 2. Consolidated (unaudited) financial statements of First Investment Bank AD as at 31 Dec 2016 published in X-3 News and submitted to BSE and FSC on 02.03.2017, registered at FSC under incoming No. 10-05-5127/06.03.2017;
- 3. Invitation to minority shareholders of First Investment Bank to meet representatives of the Bank's management Registered at FSC under incoming No. 10-05-6467/16.03.2017;
- 4. Annual unconsolidated (audited) financial statements of First Investment Bank AD as at 31 December 2016 Registered at FSC under incoming No. 10-05-6594/17.03.2017;
- 5. Information about the meeting of minority shareholders of First Investment Bank with management representatives Registered at FSC under incoming No. 10-05-7172/24.03.2017.

CHIEF EXECUTIVE OFFICER: EXECUTIVE DIRECTOR: (signed)
VASSIL CHRISTOV (signed)
MAYA OYFALOSH

CHIEF FINANCIAL OFFICER (signed)
JIVKO TODOROV